

National Association of Benefits and Insurance Professionals - Northern Nevada

Board of Directors Meeting Minutes
May 2nd, 2023 11:01 AM – 12:26 PM
329 Flint Street, Reno, NV 89501
Via Zoom – Meeting ID = 775 560 7006 Passcode = 652166

Attendance: Don Goldmann, Aliana Rushing, Joy Gardner, Mike Dillon, Jaudaun Eldridge

Virtual Attendance: Julie Ann Evans, Mika Clauson

Absent: Cambria Williams, Jason Casey, Gina Espinal-Aguerre, Ken LaRovere

Guest: Molly Moreno

1. Virtual zoom meeting was called to order by President Mike Dillon at 11:01 AM.
2. Roll call of attendees was taken verbally for those attending virtually by Secretary Aliana Rushing. Quorum confirmed. Connectivity confirmed.
3. Report of the President by Mike Dillon
 - a. The May meeting will be the NABIP-NN annual membership meeting. Three votes will be held for the following: The state nominations, the northern Nevada nominations, and the new NABIP-NN bylaws.
 - b. Work continues on the hiring of an executive director. After much discussion, the BOD concluded that NABIP-NN Northern Nevada will part ways with the other two Nevada chapters in regards to hiring an executive director and pursue hiring one just to represent NABIP-NN.
 - c. A emailed motion was made on April 18th, 2023 by Don Goldmann that Gina, Aliana and Mika be appointed as the three voting delegates from our chapter to attend the NABIP 2023 Annual National Convention and that the chapter's budgeted amount of \$6,000 be divided equally between them in order to reimburse each of them \$2,000, in accordance with the chapter's "F-5: Travel and Entertainment Policy and Procedure", for costs associated with their attendance at the convention. The motion was seconded by Joy Gardner. The motion carried with 8 in favor. One of the voting board members did not vote.
4. Report of the Secretary by Aliana Rushing - None
5. Report of the Vice President by Jaudaun Eldridge
 - a. Symposium
 - I. Speakers well secured.
6. Report of the Vice President of Finance by Joy Gardner

- a. Partnerships
 - I. Diamond-Anthem \$7,500
 - II. Gold-Aetna & United Healthcare-NV \$3,500
 - III. Silver-Alignment, Hometown Health, Prominence & Word & Brown \$2,500
- b. Umpqua Bank Balance:
 - I. 4/30/23 \$68,273.27
 - II. See attached bank statement in addendum
- c. See addendum for budget
- d. April Luncheon
 - I. Attendance: 62
 - II. No Shows: 9 (2 comps)
 - III. Walk Ins: 9 (1 comp)
 - IV. Income: \$2,265.00 (Guests 5, Comps 4, Paid 53)
 - V. Cost: \$2,394.64
 - VI. Raffle Income: \$308
- e. Additional Information:
 - I. Sircon invoice has been paid
 - II. W&B has paid for metallic partnership.
 - III. Prominence Partnership still needs to be paid. A corrected invoice was sent.
 - IV. USLIC Policy (D&O) has been paid.
 - V. The Hartford-Liability Policy has been paid.
 - VI. Star Chapter was paid \$498.51 for the website work.
 - VII. GoDaddy was paid \$200.70 for the NABIP website domains.
 - VIII. 11 registered for the May luncheon.
- f. Motion to approve the financial reports made by Don Goldmann, seconded by Aliana Rushing. Unanimously approved.
- 7. Report of the Past President by Jason Casey - none
- 8. Committee Reports
 - a. Medicare Committee Report by Jaudaun Eldridge
 - I. Work continues on the May 31st luncheons.
 - b. Vice President of Legislative Affairs report by Jason Casey
 - I. See addendum
 - c. Vice President of Awards Report by Don Goldmann
 - I. Awards have been submitted and notification of acceptance by the national organization has been received for the Pacesetter Award, the Website Award and the Media Relations Award.
 - II. Awards for Membership are calculated by the National staff without a need for a separate submission.
 - d. Vice President of Membership Report by Gina Espinal-Aguerre
 - I. Membership is at 97 members, with an increase of 4 members for the month of April.

- e. Vice President of Communications/Media Report by Mika Clauson
 - I. Work continues on the website redesign.
- f. Vice President of Professional Development Report by Julie Ann Evans
 - I. CE communications for the symposium have to be the realistic possibility for attaining CE's. If there are 10 approved, but they are breakout sessions, we can only advertise the most that one individual could get.
 - II. No news for June, July or August luncheons.
 - III. Constant Contact - friendly reminder to stagger reminders for events so there isn't an overwhelming amount of NABIP emails received.
- g. Programs Chairperson Report by Ken LaRovere - absent
- h. HUPAC Chairperson Report by Cambria Williams - absent
- i. Bylaws and P&P Committee Chairperson Report by Donald Goldmann
 - I. Discussion was held on the travel reimbursement P&P. No conclusion was reached.
 - II. NABIP- NN will vote on the latest edition of our By-Laws at this month's monthly luncheon. Everything is in order for the votes to take place.
- j. Nominations Committee Chairperson Report by Donald Goldmann
 - I. Mike Dillon will be resigning from the presidency as of July 2023. Come July, per NABIP-NN bylaws, Jaudaun Eldridge will take on the presidency. Upon that transition, the Vice President chair will be vacant. Molly Moreno will be appointed for the Vice President chair, and will resign as legislative. Mike Dillon will then be appointed as the Vice President of Legislation.
- 9. Motion made to accept all reports in toto by Don Goldmann, seconded by Aliana Rushing. Unanimously approved.
- 10. Old Business
 - a. Discussion was held regarding the lack of advertisement for NABIP PAC. Don Goldmann has agreed to work with Mika Clauson on regularly scheduled advertisements.
- 11. New Business
 - a. Discussion was held regarding the Region 8 meeting and what a realistic budget would be. The discussion was postponed pending award points.
- 12. A motion to adjourn was made by Aliana Rushing and seconded by Joy Gardner. Unanimously approved.
- 13. Mike Dillon adjourned the meeting at 12:26 PM.

Submitted by Aliana Rushing, NABIP - Northern Nevada Secretary

Addendum



NABIP-NN VP of Legislative Affairs Report

May, 2023

- Day at the Capital was a success!
 - 25 people from NABIP and NAIFA attended as one group
 - We were able to speak with over 35 members of both houses
 - We were able to sit down with Commissioner Scott Kipper on day 1 for almost 1.5 hours
 - The commissioner has a good reputation for working with agents
 - We ended the first day at SSHIX office and a sit down going over issues that are arising with NHL and some of the fixes coming
 - We also had a pow wow with our lobbyist and what to expect the next day with our meetings and how the bills we are looking at will probably progress
- There are two big bills that we are continuing to track and comment on
 - AB127- Passed the assembly 40-0 with 2 excused.
 - On May 1, the Senate committee on Commerce and Labor had the first meeting with only one question (more of a positive statement) and with no public comments it was pushed to a work group in 10 minutes. Heidi Sterner-VP of Leg for NABIP-NV presented for the association
 - SB305- A bill that would require all Private-sector employers that does not offer a retirement plan to automatically enroll them in the state retiree plan.
 - Passed the committee on a part line vote, but has been stuck in the Senate Finance Committee. Since the Bill would affect the state is has been given an 'Exempt' status giving it more time to be voted on since the deadline for passage in the Senate has already passed.
 - All other bills that we spoke in support of regarding access to care have passed their respective houses with near unanimous approvals.

National News

- NABIP submitted a comment letter to the FTC this week regarding the agency's proposed ban on noncompete clauses.
- NABIP submitted written testimony to the House Energy and Commerce Subcommittee on Health ahead of the subcommittee's Wednesday hearing titled "Lowering Unaffordable Costs: Legislative Solutions to Increase Transparency and Competition in Healthcare."
- NABIP also submitted written testimony to the House Education and Workforce Subcommittee on Health ahead of its Wednesday hearing titled "Reducing Healthcare Costs for Working Americans and Their Families."
- CMS removed seven drugs from its first list of Medicare Part B drugs whose prices rose faster than inflation, shortening the list of price-capped drugs from 27 to 20.

NABIP-NORTHERN NEVADA Treasurer's Report

For month end 4/30/2023

Partnerships 2023:

Diamond-Anthem \$7,500

Gold-Aetna & United Healthcare-NV \$3,500

Silver-Alignment, Hometown Health, Prominence & Word & Brown \$2,500

Umpqua Bank Balance:

4/30/23 \$68,273.27

See attached bank statement.

Budget: Attached

Luncheon: April Luncheon

Attendance: 62

No Shows: 9 (2 comps)

Walk Ins: 9 (1 comp)

Income: \$2,265.00 (Guests 5, Comps 4, Paid 53)

Cost: \$2,394.64

Raffle Income: \$308

Additional Information:

Sircon—invoice has been paid and W&B has paid.

Prominence Partnership still needs to be paid. I sent a corrected invoice.

USLIC Policy (D&O) has been paid. Locals have paid.

The Hartford-Liability Policy has been paid. Locals have paid.

Star Chapter was paid \$498.51 for the website work.

GoDaddy was paid \$200.70 for the NABIP website domains.

Respectfully submitted:

Joy K Gardner

Last statement: March 31, 2023
This statement: April 30, 2023

Welcome former Columbia Bank customers. Former Columbia Bank customers may notice a credit if a monthly service charge appeared on your last Columbia Bank statement dated 3/17/2023. If you have any questions, please visit your branch or contact us at (866) 486-7782.

COMMUNITY BUSINESS CHECKING

Account number	974492837	Beginning balance	\$69,284.97
Low balance	\$68,198.75	Deposits/Additions	\$5,079.12
Average balance	\$69,800.89	Withdrawals/Subtractions	\$6,090.82
Interest earned	\$0.00	Ending balance	\$68,273.27

Deposits/Additions

<u>Date</u>	<u>Description</u>	<u>Additions</u>
04-05	Deposit	2,500.00
04-13	Deposit	218.00
04-13	Deposit	35.00
04-19	Deposit	335.00
Total Additions		\$3,088.00

ACH and Electronic Payments/Subtractions

<u>Date</u>	<u>Description</u>	<u>Subtractions</u>
04-03	ACH Debit Merchant Bankcd Discount 496206203887 20230403	201.67
04-04	ACH Debit Authnet Gateway Billing 128078780 20230404	15.70
04-04	ACH Debit Vertafore, Inc. Bill Paymt 20230404	69.00
04-07	ACH Debit Michael F.Dillon Bill Paymt 20230407	2,000.00
04-18	ACH Debit Vertafore, Inc. Bill Paymt 20230418	40.00
04-20	ACH Debit Atlantis Casino Bill Paymt 20230420	2,394.64
Total ACH and Electronic Payments/Subtractions		\$4,721.01

Northern Nevada Association of Health Underwriters

NNAHU CHECKING, Period Ending 04/30/2023

RECONCILIATION REPORT

Reconciled on: 05/01/2023

Reconciled by: Dawn Hamm

Any changes made to transactions after this date aren't included in this report.

Summary

USD

Statement beginning balance.....	69,214.97
Checks and payments cleared (12).....	-6,090.82
Deposits and other credits cleared (20).....	5,149.12
Statement ending balance.....	<u>68,273.27</u>

Register balance as of 04/30/2023..... 68,273.27

Details

Checks and payments cleared (12)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
04/03/2023	Expense		Star Chapter LLC	-100.00
04/03/2023	Expense		Wells Fargo	-201.67
04/03/2023	Expense		Intuit	-68.00
04/04/2023	Expense		Sircon	-69.00
04/04/2023	Expense		Authnet Gateway Billing	-15.70
04/07/2023	Expense		Mike Dillon	-2,000.00
04/18/2023	Expense		Sircon	-40.00
04/20/2023	Expense		Atlantis Casino	-2,394.64
04/20/2023	Expense		GoDaddy.com	-200.70
04/24/2023	Expense		Star Chapter LLC	-486.11
04/25/2023	Check			-500.00
04/30/2023	Expense			-15.00

Total -6,090.82

Deposits and other credits cleared (20)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
03/31/2023	Deposit			70.00
04/03/2023	Deposit			70.00
04/03/2023	Deposit		NAHU	116.60
04/05/2023	Receive Payment		Hometown Health	2,500.00
04/05/2023	Deposit			325.00
04/06/2023	Deposit			35.00
04/07/2023	Deposit			45.00
04/10/2023	Deposit			35.00
04/10/2023	Deposit			175.00
04/11/2023	Deposit			205.00
04/13/2023	Deposit			218.00
04/13/2023	Deposit			35.00
04/13/2023	Deposit			420.00
04/14/2023	Deposit			190.00
04/17/2023	Deposit			35.00
04/19/2023	Receive Payment		Hometown Health Plan	265.00
04/19/2023	Receive Payment		Hometown Health Plan	70.00
04/20/2023	Deposit			125.00
04/24/2023	Deposit			125.00
04/27/2023	Deposit		NAHU	89.52

Total 5,149.12

Northern Nevada Association of Health Underwriters
Budget vs. Actuals: NABIP-NN Budget Jan 2023 - Dec 2023 - FY23 P&L
January - March, 2023

	JAN 2023				FEB 2023				MAR 2023				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income																
4090 NABIP Membership Dues		167.00	-167.00		162.36	167.00	-4.64	97.22 %	167.00		-167.00		\$162.36	\$501.00	\$ -338.64	32.41 %
EXPO Income		0.00	0.00		400.00	0.00	400.00		0.00	0.00	0.00		\$400.00	\$0.00	\$400.00	0.00%
Holiday Party Income		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Luncheon Income	1,420.00	890.00	530.00	159.55 %	865.00	890.00	-25.00	74.72 %	1,795.00	890.00	905.00	201.69 %	\$3,880.00	\$2,670.00	\$1,210.00	145.32 %
Medicare Summit Income		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Metallic Sponsors	7,500.00	1,667.00	5,833.00	449.91 %	9,500.00	1,667.00	7,833.00	569.89 %	1,667.00	1,667.00	-1,667.00		\$17,000.00	\$5,001.00	\$11,999.00	339.93 %
Raffle Income	200.00	167.00	33.00	119.76 %	215.00	167.00	48.00	128.74 %	245.00	167.00	78.00	146.71 %	\$660.00	\$501.00	\$159.00	131.74 %
Services									120.00		120.00		\$120.00	\$0.00	\$120.00	0.00%
Total Income	\$9,120.00	\$2,891.00	\$6,229.00	315.46 %	\$10,942.36	\$2,891.00	\$8,051.36	378.80 %	\$2,180.00	\$2,891.00	\$ -791.00	74.71 %	\$22,222.36	\$6,673.00	\$15,549.36	256.22 %
GIROSS PROFIT	\$9,120.00	\$2,891.00	\$6,229.00	315.46 %	\$10,942.36	\$2,891.00	\$8,051.36	378.80 %	\$2,180.00	\$2,891.00	\$ -791.00	74.71 %	\$22,222.36	\$6,673.00	\$15,549.36	256.22 %
Expenses																
6180 Insurance													\$0.00	\$0.00	\$0.00	0.00%
6185 Liability Insurance		0.00	0.00		0.00	0.00	0.00		375.00	0.00	375.00		\$375.00	\$0.00	\$375.00	0.00%
D & O Coverage		0.00	0.00		0.00	0.00	0.00		530.00	0.00	530.00		\$530.00	\$0.00	\$530.00	0.00%
Total 6180 Insurance		0.00	0.00		0.00	0.00	0.00		\$905.00	0.00	\$905.00		\$905.00	\$0.00	\$905.00	0.00%
6270 Professional Fees													\$0.00	\$0.00	\$0.00	0.00%
Lobbyist Fees		1,150.00	-1,150.00		1,150.00	0.00	1,150.00		0.00	0.00	0.00		\$1,150.00	\$1,150.00	\$0.00	100.00 %
Total 6270 Professional Fees		1,150.00	-1,150.00		1,150.00	0.00	1,150.00		0.00	0.00	0.00		\$1,150.00	\$1,150.00	\$0.00	100.00 %
6550 Office Expenses													\$0.00	\$0.00	\$0.00	0.00%
6250 Postage and Delivery	364.00	364.00	0.00	100.00 %	0.00	0.00	0.00		0.00	0.00	0.00		\$564.00	\$564.00	\$0.00	100.00 %
Name Badges		0.00	0.00		0.00	0.00	0.00		1,200.00	-1,200.00	0.00		\$0.00	\$1,200.00	\$ -1,200.00	0.00%
Office Supplies		8.00	-8.00		8.00	-8.00			8.00	-8.00			\$0.00	\$24.00	\$ -24.00	0.00%
Total 6550 Office Expenses	364.00	372.00	-8.00	97.85 %	8.00	-8.00	0.00		1,208.00	-1,208.00	0.00		\$584.00	\$1,588.00	\$ -1,004.00	22.82 %
6670 Program Expense													\$0.00	\$0.00	\$0.00	0.00%
CC Authority net Credit Card processing - Expenses	104.16	250.00	-145.84	41.66 %	451.00	250.00	201.00	180.40 %	269.03	250.00	19.03	107.61 %	\$824.19	\$750.00	\$74.19	109.89 %
CE filing fee		62.50	-62.50		62.50	-62.50			62.50	-62.50			\$0.00	\$187.50	\$ -187.50	0.00%
Total 6670 Program Expense	104.16	312.50	-208.34	33.33 %	451.00	312.50	138.50	144.32 %	269.03	312.50	-43.47	86.09 %	\$824.19	\$937.50	\$ -113.31	87.81 %
Administrative Expenses													\$0.00	\$0.00	\$0.00	0.00%
Constant Contact		42.00	-42.00		42.00	-42.00			42.00	-42.00			\$0.00	\$126.00	\$ -126.00	0.00%
Name Change Expenses 2023		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Quickbooks On Line Fees	68.00	68.00	0.00	100.00 %	68.00	68.00	0.00	100.00 %	68.00	68.00	0.00	100.00 %	\$204.00	\$204.00	\$0.00	100.00 %
Registered Agent, Inc		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Star Chapter LLC	100.00	100.00	0.00	100.00 %	100.00	100.00	0.00	100.00 %	100.00	100.00	0.00	100.00 %	\$300.00	\$300.00	\$0.00	100.00 %
Total Administrative Expenses	168.00	210.00	-42.00	80.00 %	168.00	210.00	-42.00	80.00 %	168.00	210.00	-42.00	80.00 %	\$504.00	\$830.00	\$ -326.00	80.00 %
Board Strategy Meeting		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Charitable Donations		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Local Charities		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
National Charities		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Total Charitable Donations	0.00	0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Discretionary Spending		0.00	0.00										\$0.00	\$0.00	\$0.00	0.00%
Capital Conference Expense		0.00	0.00		170.13	0.00	170.13		4,312.34	0.00	4,312.34		\$4,482.47	\$0.00	\$4,482.47	0.00%
Day on the Hill		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Hupac		0.00	0.00		500.00	-500.00			500.00	0.00	500.00		\$500.00	\$500.00	\$0.00	100.00 %
Miscellaneous Spending	21.00	-21.00	0.00		21.00	-21.00	0.00		120.00	21.00	99.00	571.43 %	\$120.00	\$63.00	\$57.00	190.48 %
National Conventions		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
President's Discretionary Spending	21.00	-21.00	0.00		21.00	-21.00	0.00		21.00	-21.00	0.00		\$0.00	\$63.00	\$ -63.00	0.00%
Total Discretionary Spending	42.00	-42.00	0.00		170.13	542.00	-371.87	31.39 %	4,932.34	42.00	4,890.34	11,743.67 %	\$5,102.47	\$626.00	\$4,476.47	815.09 %
Event Expenses		0.00	0.00		0.00	0.00	0.00						\$0.00	\$0.00	\$0.00	0.00%
EXPO Expenses		0.00	0.00		0.00	0.00	0.00		1,000.00	-1,000.00	0.00		\$0.00	\$1,000.00	\$ -1,000.00	0.00%
Holiday Party Expense		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Luncheon Costs	944.03	1,055.00	-110.97	89.48 %	1,432.65	1,055.00	377.65	135.80 %	1,221.02	1,055.00	166.02	115.74 %	\$3,597.70	\$3,165.00	\$432.70	113.67 %
Medicare Summit Expenses		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Total Event Expenses	944.03	1,055.00	-110.97	89.48 %	1,432.65	1,055.00	377.65	135.80 %	1,221.02	2,055.00	-833.98	59.42 %	\$3,597.70	\$4,165.00	\$ -567.30	88.38 %
Uncategorized Expenses													\$0.00	\$0.00	\$0.00	0.00%
Awards		0.00	0.00		0.00	0.00	0.00		0.00	0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
Media Budget		80.00	-80.00		80.00	-80.00			149.90	80.00	69.90	187.38 %	\$149.90	\$240.00	\$ -90.10	62.46 %
Total Uncategorized Expenses	80.00	-80.00	0.00		80.00	-80.00	0.00		149.90	80.00	69.90	187.38 %	\$149.90	\$240.00	\$ -90.10	62.46 %
Website Advertising (deduct)									-2,500.00		-2,500.00		\$ -2,500.00	\$0.00	\$ -2,500.00	0.00%
Total Expenses	\$1,590.19	\$3,221.00	\$ -1,641.31	49.06 %	\$3,271.78	\$2,027.50	\$1,144.28	182.74 %	\$5,145.29	\$3,007.50	\$2,137.79	131.88 %	\$10,007.28	\$6,336.50	\$3,670.78	108.15 %
NET OPERATING INCOME	\$7,529.81	\$ -330.50	\$7,870.31	-2,281.35 %	\$7,570.58	\$883.50	\$6,687.08	1,107.62 %	\$ -2,965.29	\$ -1,016.50	\$ -1,968.79	239.88 %	\$12,125.10	\$ -683.50	\$12,788.60	-1,827.45 %
NET INCOME	\$7,529.81	\$ -330.50	\$7,870.31	-2,281.35 %	\$7,570.58	\$883.50	\$6,687.08	1,107.62 %	\$ -2,965.29	\$ -1,016.50	\$ -1,968.79	239.88 %	\$12,125.10	\$ -683.50	\$12,788.60	-1,827.45 %



Don Goldmann

May 2...D Meeting April 18, 2023 at 8:34 AM

Email Vote For Selecting and Reimbursing Board Members To Attend The...

[Details](#)

To: Aliana Rushing, Donald Goldmann, Gina Aguerre & 8 more

Hi Everyone,

Because we did not pass a motion to approve our chapter's delegates to the 2023 NABIP National Convention at our last meeting and because each of the delegates needs to know their level of reimbursement in order to make reservations, this email contains a "vote by email" motion.

I make this motion as allowed by our By-Laws, Article VIII, Section 8, sub-section A.

Please be aware that the procedure for approving a motion by an email vote requires two-thirds (2/3) of all voting Board Members to vote affirmatively and the vote must be completed in no more than seven (7) days.

What that means is, if you do not return your vote, you are effectively voting "no" to the motion.

This process requires that the motion be made, as I have done below, and the next step is for someone to second the motion with an email reply to everyone. Then, please return your vote by replying to everyone.

We currently have nine (9) voting members, which means that we need six (6) affirmative votes to approve the motion.

I move that –

"Gina, Aliana and Mika be appointed as the three voting delegates from our chapter to attend the NABIP 2023 Annual National Convention and that the chapter's budgeted amount of \$6,000 be divided equally between them in order to reimburse each of them \$2,000, in accordance with the chapter's "F-5: Travel and Entertainment Policy and Procedure", for costs associated with their attendance at the convention."

Thanks,

Don



Joy Gardner

May 2...D Meeting April 18, 2023 at 8:35 AM

Re: Email Vote For Selecting and Reimbursing Board Members To Attend T...

[Details](#)

To: Don Goldmann, Cc: Aliana Rushing, Gina Aguerre & 7 more

I will second the motion.

Joy K Gardner
775-846-9959



Mika Clauson

4/18/23

Aye and thanks! Mika Senior Benefit Advisor, OneDigital M: (650)906-4561 | mcl...



Julie Ann Evans

4/18/23

Aye! Julie Ann Evans Jewels Benefits, Inc. PO Box 21934 Carson City, NV 89721...



Jason Casey

4/18/23

Aye aye Captain! That means- Aye If you're happy with the service I've provided ple...

Gina Aguerre

4/18/23

Aye -- Gina Espinal-Aguerre NABIP ~ VP of Membership Agency Partner/Agent, Ne...

Joy Gardner

4/18/23

Aye Joy K Gardner 775-846-9959

Don Goldmann

4/18/23

With two voting members seconding the motion, the voting process is now open....

Eldridge Agency LLC

4/18/23

I second Jay Eldridge -- If you have had a good experience, please leave us a Goog...



Don Goldman

Results of Email Vote

To: Aliana Rushing, Donald Goldman, Gina Aguerre & 7 more

📅 May 2...D Meeting April 20, 2023 at 12:19 PM

[Details](#)

Hi Everyone,

With eight of nine possible votes submitted and all eight in favor of the motion, the motion is approved.

I will work with Aliana to write up the motion in order to enter it into the May BOD meeting minutes.

Gina, Aliana and Mika - please proceed with making your reservation in order to stretch your reimbursement dollars as far as you can.

If you are not taking family members to New Orleans, you should attempt to find a room mate to share the room costs, because you are limited to a maximum of \$2,000 in reimbursement.

If necessary, there may be state or southern Nevada delegates that want to pair up. Joy knows many of these folks and might be of help.

I would recommend that you review P&P F5, which is posted on our chapter website, to understand all the rules about reimbursement.

We will also do a verbal review and answer questions about that P&P at the May meeting since it is likely that none of you have processed a request for reimbursement since the board approved this P&P only last year.

Should you need more guidance before the May meeting, please feel free to write or call me.

Thanks,

Don

