



July 2022 Newsletter

Northern Nevada National Association of Health Underwriters

CALENDAR OF EVENTS

July 13
Leah Martin,
Attorney
Specializing In
Business
Succession

August 24
Medicare
Summit
\$25 Member
\$30 Non-
Member

Lunch Included

Register at
NNAHU.ORG

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President's Report: NNAHU Accomplishments 2021-2022

Membership:

Starting this year with 72 members – Gina Aguerre, our VP of Membership, has been working closely with her NVSAHU and CCAHU counterpart to work on options for getting membership up. During the 2021 2-day Annual Convention we were able to gain 3 more members with thanks going to Anthony Halby and his offer to double the discount for new members. Then in January, 2022 NAHU offered a new Agency Dues Model that helped grow our membership from 75 to 93 members as of today! Our chapter won the Cannon Trophy back from CCAHU due to our member and HUPAC growth.

Programs/Professional Development:

Julie Ann Evans (VP of Professional Development) and Ken LaRovere (Programs Chair) worked hard in 2021-22 finding speakers and topics for our monthly lunches. We were able to offer 5 CEs at our Annual Convention along with monthly CE credits offered through NVAHU. Jason Casey worked to have quarterly Medicare Information luncheons along with working to have our first Medicare Summit as part of last year's Annual Convention. This year was filled with opportunities for professional growth and industry updates!

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Our Annual
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Legislative

Michael Dillon, our VP of Legislative Affairs, has done a stellar job staying in front of our representative and providing thorough updates to the membership. Our legislative team are active members of the Department of Insurance's committee on Healthcare and Insurance. As a chapter we worked with the State chapter to help work with the past year's Legislature session. With help from several members we were able to help get the Medicare Supplement Birthday Bill passed and in opposing Senate Bill 420 (The Public Option). Even though SB420 passed we were able to help in requiring a 2-year financial review before implementation.

Charities

Northern Nevada members chose The Eddy House (homeless and at-risk youth services) and The Note-Ables (music therapy for mental health) for their chosen charity. Starting in January 2022 the membership picked 2 new charities to raise money for. We have been working with the Sanford Center for Aging along with the R.A.V.E Family Foundation. At each event (luncheons and annual Events) raffle tickets are sold to benefit these charities. Approximately \$2,000 is given to various charities annually.

Communications

Northern Nevada has a nicely functional and attractive website. All information is handled through Constant Contact and StarChapter, which our VP of Communications and Media, Brendan Kilcourse, keeps current. Brendan handles all of the communications for the chapter. Currently, both chapters and the state are looking into replacing StarChapter with a more functioning design in hopes of making communication easier and quicker.

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